

Message Text

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ACTION PM-03

INFO OCT-01 SS-14 ADP-00 NEA-06 SSO-00 NSC-10 NSCE-00

INR-10 INRE-00 CIAE-00 RSR-01 RSC-01 /046 W

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FM AMEMBASSY KUWAIT

TO SECDEF NIACT IMMEDIATE

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DA

CSAF

CNO

S E C R E T KUWAIT 2267

LIMDIS

FROM HOENIG FOR DSAA/ VADM PEET

DOD HANDLE AS SPECAT

E. O. 11652: GDS

TAGS: MASS KU

SUBJ: FMS ACTIVITY KUWAIT - WASHINGTON PRIORITIES

1. (C) PER HOENIG/ DSAA PHONCON 28 JUNE, WE ARE SUMMARIZING ACTIONS WHICH WE BELIEVE WASHINGTON CAN TAKE TO ASSIST US IN FURTHERING SUCCESSFUL COMPLETION OF TOTAL KUWAIT PROGRAM. CASE BY CASE ANALYSIS COVERED IN HOENIG REPORT SIX. (KUWAIT 2260.

2. (S) WASHINGTON SUGGESTED ACTION IN ORDER OF PRIORITY LISTED BELOW:

A. PRIORITY I:

(1) M-60 A1 DEMONSTRATION IN KUWAIT: ACCORDING TO GOK ARMOR OFFICER, DEMONSTRATION IN FRG EARLIER THIS YEAR DID NOT PRESENT FULL CAPABILITIES OF M-60 TANK FOR REASONS ALLUDED IN REPORTS FIVE AND SIX. DOD/ STATE SHOULD LAY GROUNDWORK FOR QUICK REACTION TO PROVIDE
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AIRLIFT AND FIRING DEMONSTRATION OF M-60 A1 (WITH ADD- ON STABAL-
IZATION NOT DEMONSTRATED PREVIOUSLY). NO FIRM IMPLEMENTATION
ACTION SHOULD BE TAKEN UNTIL AMBASSADOR HAS HAD CHANCE TO
DETERMINE

FROM MINDEF SAAD PRECISELY OUR COMPETITIVE POSITION AND WHETHER
A DEMO IS REQUIRED. DA SHOULD BE PREPARED FOR QUICK REACTION FOR
FINAL DECISION WHICH INCLUDES TANK, AMMO, AND PERSONNEL SELECTION
TO BE READY FOR MOVEMENT. CSAF SHOULD BE PREPARED TO ASSIGN
HIGH PRIORITY TO INSURE AVAILABILITY OF AIRCRAFT.

(2) FOLLOW- ON AIRCRAFT: THE AMBASSADOR STILL OWES MINDEF SAAD
AN OFFICIAL ANSWER ON FOLLOW- ON ACFT TO BE SUPPLIED BY USG.
WASHINGTON HAS BEEN REQUESTED TO RESPOND TO THIS QUERY ON SEVERAL
OCCASIONS AND IS AWARE OF THIS URGENT REQUIREMENT. WE SUGGEST
THAT REPLY BE COUCHED IN FOLLOWING TERMS: QUOTE THE USG IS PREPARED
TO PROVIDE THE F-4 OR OTHER SUITABLE FOLLOW- ON AIRCRAFT FOR THE
GOVERNMENT OF KUWAIT. UNQUOTE. OUR RATIONALE FOR THIS PHRASEOLOGY
IS FOUNDED IN OUR BELIEF THAT THE F-4 IS PROBABLY NOT THE ULTIMATE
AIRCRAFT DESIRED BY THE GOK. IN THE NEAR TIME FRAME THE F-8
WILL PROBABLY REPLACE THE LIGHTNINGS AS THE SOLE AIR SUPERIORITY/
INTERCEPTOR ACFT. LATER THE HUNTERS WILL BE REPLACED BY A GROUND
ATTACK ACFT SUCH AS THE A-7. FINALLY IN THE EARLY EIGHTIES THE
F-8 WILL BE REPLACED BY A CURRENT STATE- OF- THE- ART HIGH
PERFORMANCE
AIRCRAFT. WE THEREFORE BELIEVE IT IMPRUDENT TO LIMIT THE USG
TO A ONE AIRCRAFT POSITION.

(3) ADVISORY- MILITARY TEAM
CHIEF: EXPEDITED ACTION SHOULD BE
TAKEN TO ASSIGN THE TEAM CHIEF TO KUWAIT AT THE EARLIEST DATE.
WE WILL HAVE A PROGRAM HERE; HOWEVER, THE EQUIPMENT MIX IS NOT
COMPLETELY KNOWN AT THIS TIME. OUR CURRENT ACTIVITIES WOULD PROVIDE
INVALUABLE BACKGROUND FOR THIS OFFICER AND PROGRAM CONTINUITY.

(4) NINETY MM GUN AND TURRET FOR CG APC: EXPEDITE ACTION FOR
DEMONSTRATION OF THIS EQUIPMENT. KUWAIT 2259 REFERS.

B. PRIORITY II

(1) M-800 SERIES TRUCKS: KUWAIT 2163 REFERS.

(2) LEASE PRICE FOR F-8 H: WE RECOMMEND A SUBSTANTIAL REDUCTION
IN THE LEASE PRICE ALREADY QUOTED. CONCEIVABLY THIS COULD BE
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DONE BY BASING LEASE PRICE ON FIFTEEN PERCENT RESIDUAL VALUE OF
F-8 WHEN ORIGINALLY MODIFIED TO F-8 HOTEL CONFIGURATION AND FOUR
THOUSAND HOUR WING ADDED PLUS COST OF THIS AND SUBSEQUENT
INVESTMENT
AMORTIZED OVER TEN YEAR PERIOD TO DERIVE LEASE PRICE OF ABOUT

\$160 K RPT \$160 K PER ACFT PER YEAR. WE DO NOT THINK THE GOK WILL OPT FOR A LEASE ARRANGEMENT, NOR DO WE INTEND TO ACTIVELY PURSUE THIS APPROACH. HOWEVER, IT COULD BE USED AS A TRADE- OFF FOR TANKS, HAWK OR WHATEVER IF THE OCCASION CALLS FOR SOME NEGOTIATING ROOM.

(3) EMBASSY AUGMENTATION: SUCCESSFUL IMPLEMENTATION OF MILITARY PROGRAM OF THIS MAGNITUDE WILL HAVE A CONSIDERABLE IMPACT ON A SMALL EMBASSY STAFF. OF IMMEDIATE CONCERN ARE: A) ADMIN-ISTRATIVE SUPPORT (CLEARED SECRETARIES AND ESPECIALLY SECURE COMMUNICATIONS); B) EMBASSY LEASED HOUSING; C) TRANSPORTATION; D) BUDGET AND FISCAL CONSIDERATIONS. EFFECT WILL COME FROM INTRODUCTION OF ADVISORY MILITARY TEAM AND FROM ENVISIONED INCREASE IN AMERICAN COMMUNITY SIZE, AS WELL AS EQUIPMENT.

(4) PUBLICITY: PAST PUBLICITY ON THIS PROGRAM HAS RESULTED IN NUMEROUS UNSOLICITED VISITS BY U. S. AND EUROPEAN CONTRACTORS AS WELL AS OTHER GOVERNMENTS MARKETING AGENCIES IN EFFORTS TO PEDDLE THEIR WARES. THIS HAS SLOWED DOWN THE GOK TECHNICAL PROGRAM EVALUATION AND IS DISTURBING TO THE GOK TECHNICAL STAFF. WHILE THE DAMAGE IS DONE, WE BELIEVE NO FURTHER PUBLICITY SHOULD BE GIVEN TO THIS PROGRAM UNTIL IT IS FINALIZED.

(5) EMBASSY CONCURS.
MCCLELLAND

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